

Cost effective local experts, global sourcing



... a tower of strength in hardware solutions

Call or email us, or visit our website for further information:

**Leander, New Road, St Sampsons, Guernsey, GY2 4QB
Tel. (44) 1481 242412 Fax.(44) 1481 242417**

E-Mail: stuart@galaxyci.com

Web: www.galaxyci.com

Background information

Galaxy Computer Brokers Ltd was first established in 1995 and is the Channel Islands only resident computer brokerage company. Galaxy computers specialise in buying, selling and renting all aspects of the modern computer hardware market.

With over 20 years experience working within the new and used computer hardware market, and 12 years dealing with Channel Island clients specifically, we pride ourselves on our expertise and understanding of both the local and more global hardware issues that affect your business.

As the Channel Islands' only computer brokerage we can offer you the highest levels of personal service and attention whilst still securing you the best products at the right price utilising our network of sources from all over the world.

Whatever your hardware requirements Galaxy Computers can come up with a cost effective hardware solution that suits your needs, whilst still maintaining the support and backup from manufacturers' technical or engineering staff.

Our promise to you

Galaxy Computers promise you will get prompt, professional service and follow-through on every transaction, quality products at competitive prices, responsive and responsible attention to problems or concerns and a long-term business partnership.

Global sourcing

Adaptable, flexible solutions

Local and personal service

Aggressive, competitive pricing

Xpertise and experience

Yes philosophy

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Buying

Introduction

Galaxy Computers aggressively purchase used and unused equipment. Whether it's due to relocation, implementation of new systems or just the need to free up some space, Galaxy Computers are interested in purchasing any redundant kit you may have which retains a value.

The purchase option not only helps you realise revenue for old equipment but also assists in the disposal of equipment you may find difficult to move or, indeed, have not got the resources to cater for. What's more, you can enjoy more space and even use that cupboard again!

Part Exchange

If you are looking to upgrade to more current systems, Galaxy Computers can purchase your older equipment and apply a credit towards the purchase of more recent kit. In this way, you enjoy hassle-free removal of your old kit and can benefit from more up to date machines.

Hardware disposal and hard drive format procedures

Galaxy are happy to buy equipment that contains no hard drive providing the item still retains a value on the used hardware market. This ability to buy equipment without hard drives gives you the customer the guarantee that no data will be disclosed to 3rd parties. As part of our recycling services our standard procedure is to destroy any hard drive incorporated with in a machine here in Guernsey or Jersey and onsite. Galaxy do NOT clean or use any hard drive data utilities that can be open to hacking and data retrieval. All hard drives of any type are physically destroyed. This protects our clients by ensuring that no confidential information, which may be left on the machine, can be accessed by a third party. Our client's staff can then be freed up to deploy their time in more productive tasks.

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Selling

As the Channel Islands only resident computer brokerage and over 20 years experience working within the new and reconditioned computer hardware market, we can bring you the best combination of quality and personal service at the right price.

With hundreds of sources for equipment all over the world, we can procure any kit you might need, when you need it, no matter the manufacturer. What's more we offer a totally unbiased approach to system supply as we don't answer to any one manufacturer.

Galaxy Computers hold a large selection of reconditioned equipment in stock, so delivery can be 0 to 24 hours from confirmation of order. However, if we need to source a specific piece of equipment from our contacts outside of the Channel Islands, then we can typically deliver goods to your door within 2-3 days.

We supply equipment manufactured by the best names in the industry including:

IBM I Series	Compaq	HP	Bay
IBM P Series	Cisco Systems	HP 9000	3Com
IBM X Series	Storage	HP EVA	Digital Alpha
Hitachi Data Systems	Fujitsu	Sun Microsystems	Networks

IBM Midrange equipment specialists

Galaxy Computers are specialists in the brokerage of IBM midrange equipment – AS/400, RS6000, iSeries, pSeries and xSeries machines. Whether you plan to move to a new IBM system, upgrade an existing system or indeed increase your current disk capacity, Galaxy Computers have the expertise, experience and contacts to provide you with a quality system or feature at the right price.

Galaxy Computers work closely with a selection of IBM-certified and trained engineers. We can organise for an engineer to be present at the installation or upgrade of your new system to ensure a seamless transition from one system to another.

As the Channel Islands only resident IBM midrange specialists, whatever your requirement Galaxy Computers can provide a quality and cost effective solution.

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Our quality guarantee

Galaxy Computers guarantee that all new equipment carries the manufacturer's standard warranty and all reconditioned kit is certified for continued IBM or other manufacturer's maintenance, where appropriate. This means you can enjoy upgraded systems at the right price, whilst still having the support and backup from manufacturers' technical or engineering staff.

Renting

Renting is an ideal solution if you want to enjoy more up-to-date equipment without the up-front investment.

Whether you need machinery for a limited period only, for testing or benchmarking purposes, or your IT requirements are of a more long-term nature, Galaxy Computers can put together a custom rental package that meets your needs. Rentals can be across any hardware platform.

Please contact us for a no-obligation proposal and quotation.

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Summary of services

WE SELL:

- Discounted new and refurbished equipment.
- New IBM iSeries AS/400, New IBM pSeries RS/6000 and xSeries systems specialist.
- Refurbished IBM iSeries AS/400, IBM pSeries RS/6000 and xSeries equipment specialist.
- Most other categories of IT related equipment including SUN and HP/Compaq Servers.

WE BUY:

- All surplus computer equipment in the Channel Islands including: IBM, Compaq/ HP, Digital, Sun and Cisco, etc.

WE RENT:

- Custom rental packages for all brands of business automation equipment. Both short and long term agreements available.

WE RECYCLE:

As an IT recycling and asset management Specialist, galaxyci.com allows companies to realise the true value of the assets they have for disposal. By focusing on gaining maximum levels of re-use we also allow companies to meet the new regulations and at the same time balance social responsibility and cost. Galaxy offers a total data destruction policy on any equipment collected under one of our recycling agreements and removal of any identifying tags from all machines.

WE GUARANTEE:

- All new equipment carries manufacturer's standard warranty.
- All used equipment is certified for continued manufacturer's maintenance.

YOU GET:

- Prompt, professional SERVICE and follow-through on every transaction.
- QUALITY products at competitive prices.
- Responsive, responsible ATTENTION to problems or concerns.
- A long-term business PARTNERSHIP.

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